

SYSTEMX 精誠集團

SYSTEMX Profile

CFO & Company Spokesman
Larry Chung
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A leading Taiwan-based IT Services Provider



- Employees: 4,200
- Top 100 Service Industry in Taiwan
- More than 50 office locations in Taiwan, China and Hong Kong
- Over 30,000 Enterprise and Public Sector Clients
- Business Focus
Smart Green Tech, Smart Security, Smart E-commerce, Smart Manufacturing, Smart Finance, Smart City, Smart Healthcare, Cloud Services
- 2022 Revenue: USD \$1.1 Billion

Evolving in Growth Trajectory

1.0

Vertical
Integration

2001-2010

SYSWARE founded in 1997

2000 Kimo.com spun off from SYSWARE, and later acquired by Yahoo!

2003 SYSTEX IPO

2005 Merged UCOM, largest IT training center in Taiwan

2005 Merged ULSTEK Co., the leading securities and bonds company

2007 Taiwan's two leading IT Services Corporations "SYSWARE" and "SYSTEX" was consolidated

2010

Invested in FORMS SYNTRON for Banking business in China

2.0

Horizontal
Integration

2011-2020

2016

Invested in Gemini Data with the founder of Splunk for US and global business expansion

2020

Invested in Baoruh to enter the internet of vehicles based on 5G communications market

Invested in E-Service Information Co. to develop data driven applications

Invested in TIST Co., adding value to social welfare system

3.0

Ecosystem
Integration

2021-2030

Software unleashes the power of data, refines the performance of algorithm.

Positioning as a Data Software Company.

Future Focuses

- Hybrid Multi-Cloud Solutions
- SaaS/IaaS/PaaS Services
- Cyber Security
- Green Technology Solutions
- ESG Solutions

Professional Service Provider

Consumer Business	Financial Business	Digi-Ecosystem Integration	Biz Software Service	China
Technical Talents Ratio 75%	Technical Talents Ratio 85%	Technical Talents Ratio 80%	Technical Talents Ratio 60%	Technical Talents Ratio 60%

- Secured the **No.1 spot in Taiwan's software industry** for **over 10 consecutive years** by Common Wealth Magazine
- Crowned with **4th Taiwan Mittelstand Award by Industrial Development Bureau, Ministry of Economic Affairs, Taiwan**
- **A Certified Information Security Service Provider** by Industrial Development Bureau in 2020
- Rewarded the “8th Corporate Governance Evaluations – 6%~20% of listed companies” by Taiwan Stock Exchange.

• Certification

- ✓ ISO 9001 Quality Management
- ✓ ISO/CNS 27001 Information Security Management
- ✓ ISO 22301 Business Continuity Management
- ✓ BS 10012 Personal Information Management
- ✓ ISO 20000-1 IT Service Management



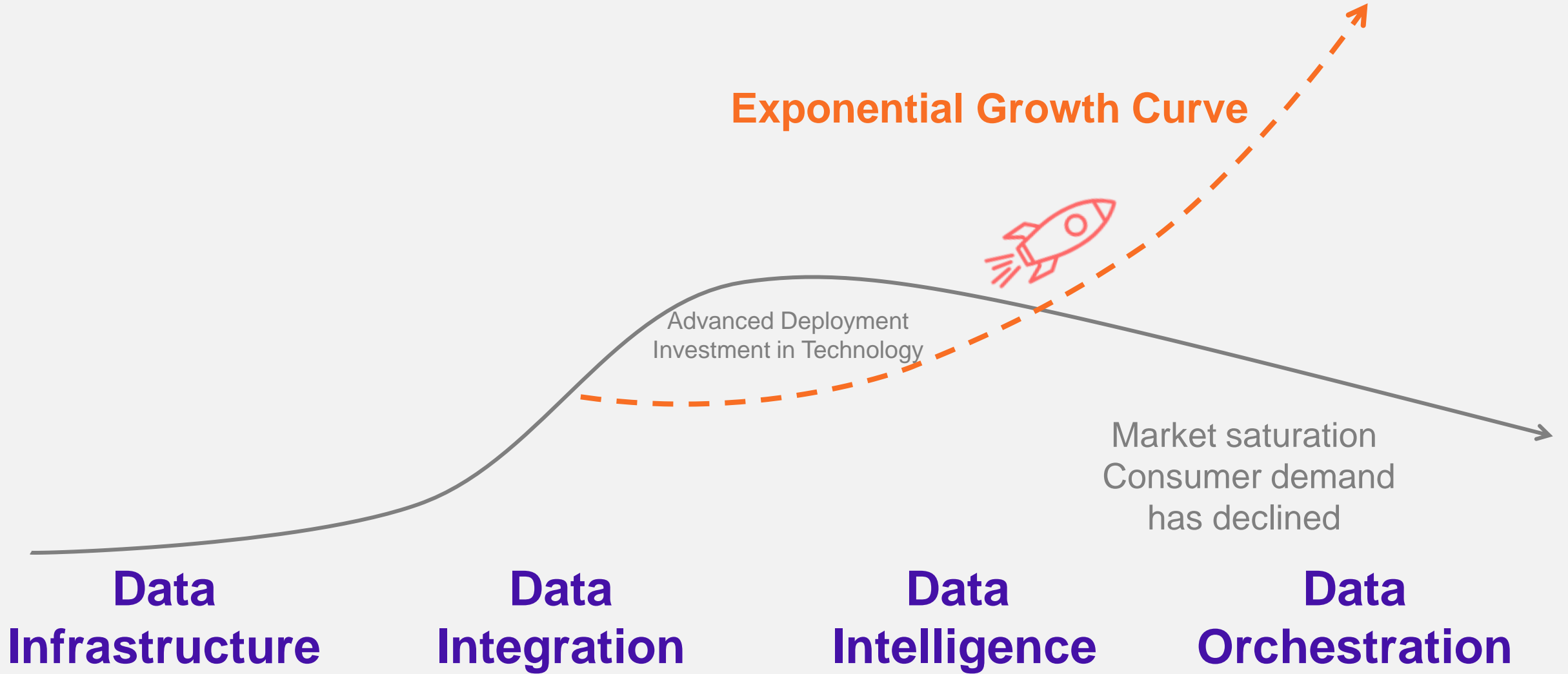
Cross Border / Industry Operating Organizations

Enterprise

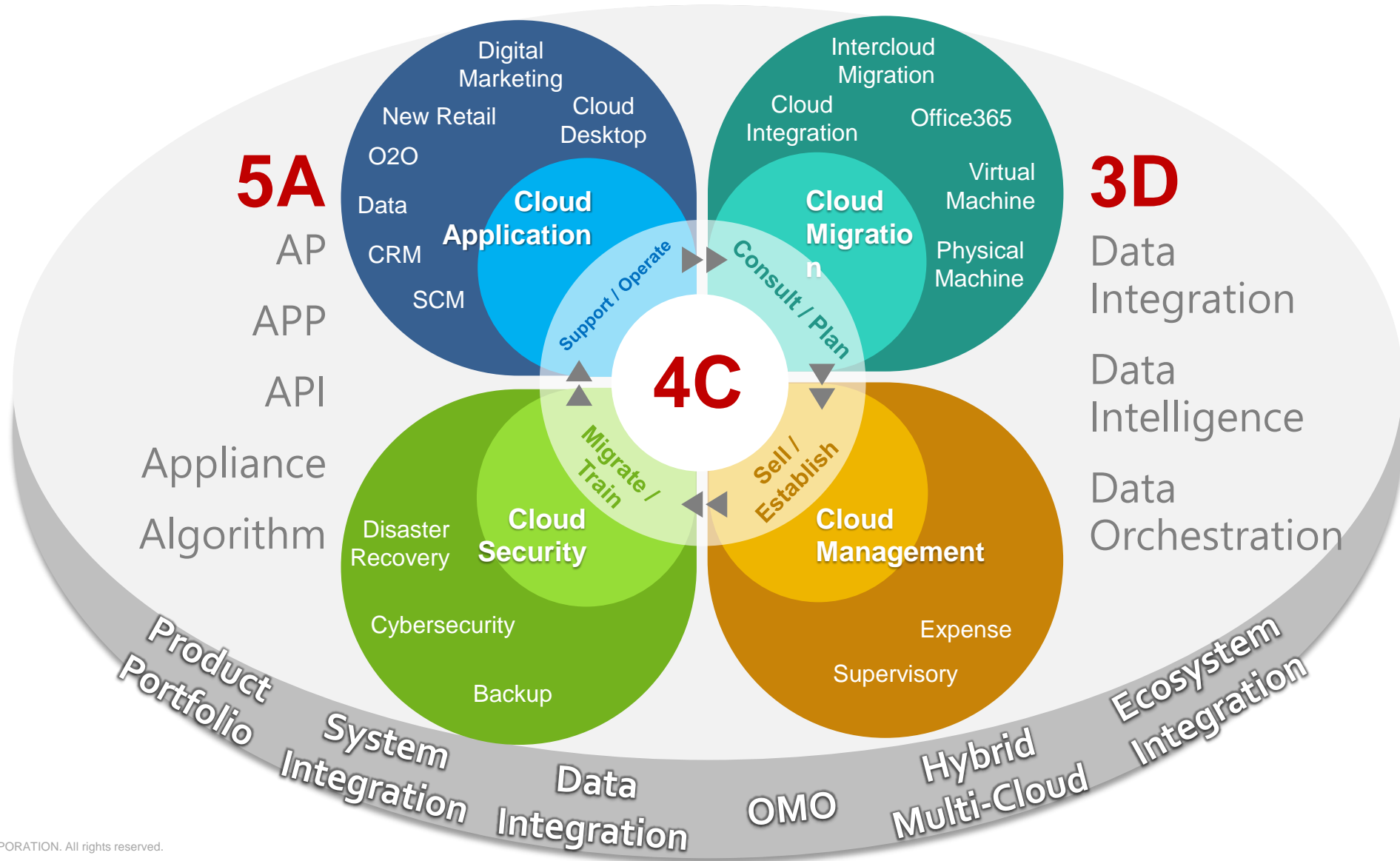
Branch

Consumer Business	Financial Business	Digi-Ecosystem Integration	Biz Software Service	China
Digital Innovation Application	Enterprise Business	International Software	Commercial Software Service(SYSTEX Software)	SYSTEX China
Distribution & Payment Sales	Technology & Innovation Service	Knowledge Product	Software Integration & Service(SYSTEX Software)	SYSTEX Information(SH)
Omni-channel & Digital Business Applications	MISYS	Distribution Center		Rainbow Tech
Data Management Integration Service	SYSPower	Digital Software Integration		Sysware Shenlong Info
Nexsys	Softmobile	Intelligent Integration		SYSTEX Information(HK)
SYSTEX Solutions	Concord	Digital Sustainable Business Unit		
E-Service Information	Naturint	Dawning Tech		
	Top Information	Taifon Computer		
		TIST		
		uniXecure		
		Docutek Solutions		

Exponential Business Growth Curve



Core Competence : 5A@4C.3D



Data Orchestration

Data	Software	Algorithm
Data Integration	Data Intelligence	Data Orchestration
Data Consolidation	Online Merge Offline	Hybrid Multi-Cloud



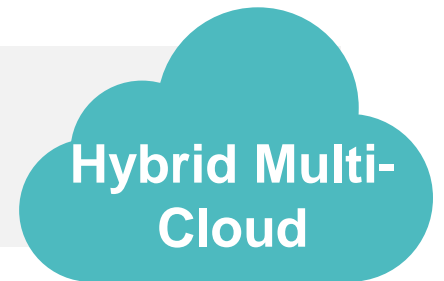
Virtualization



Container



Micro services



Cross-Border Innovations



Smart Green Tech

Co-creating a sustainable environment



Smart Security

Continuous, Effectiveness, Cyber Security Eco-system Integration



Smart E-commerce

Post-pandemic era: Importance of a Zero-Touch Economy



Smart Manufacturing

Key processing/ heterogeneous data Integration



Smart Finance

Integration of Fintech Innovation



Smart City

Smart Service, Better Life



Smart Healthcare

Comprehensive Medical Care Solutions

Global Ecosystem Partners

AI	
Analytics	
HCI	
Edge	
Cloud	
Security	

Industry Clients

Financial



Manufacturing



Service



Government



Medical



Education

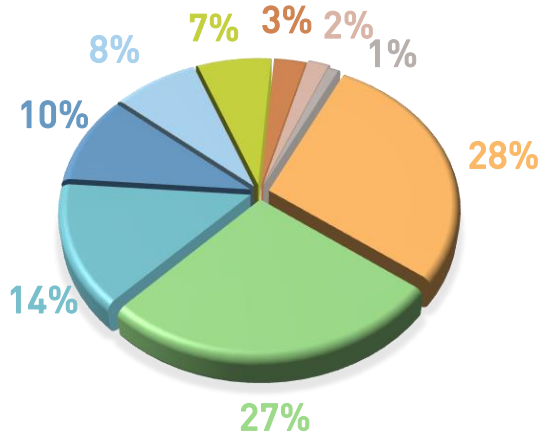


Utilities

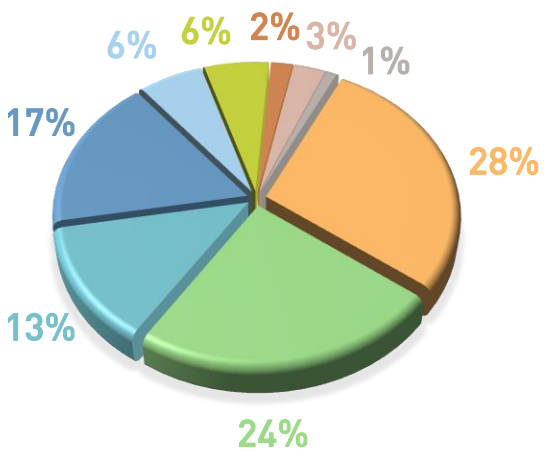


Revenue breakdown by industrial classification

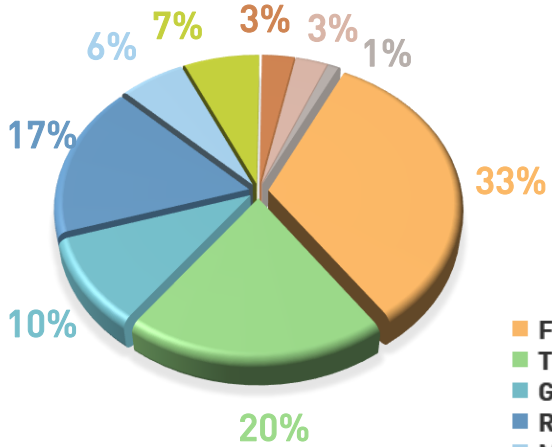
1Q21



1Q22

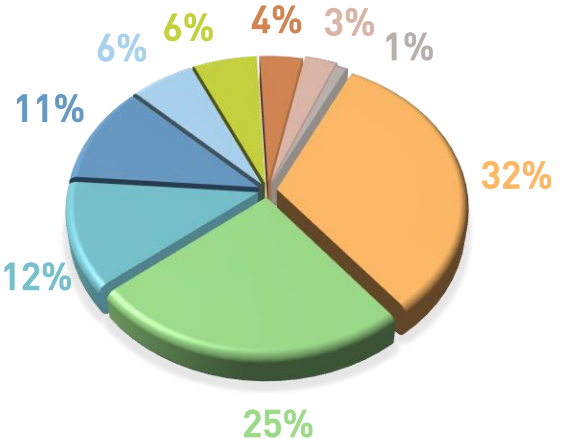


1Q23

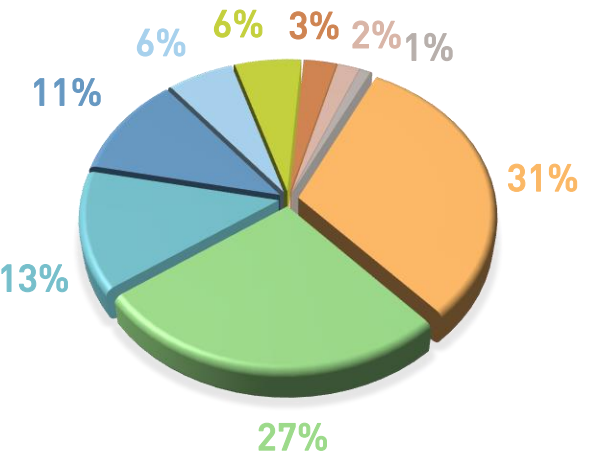


- Financial/Insurance
- Technology industry
- Government/Education
- Retail/Transportation
- Manufacturing
- Service
- Telecommunication/network
- Medical
- Other

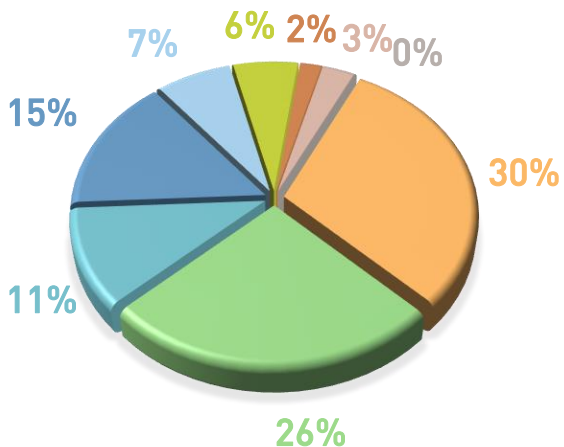
Y2020



Y2021

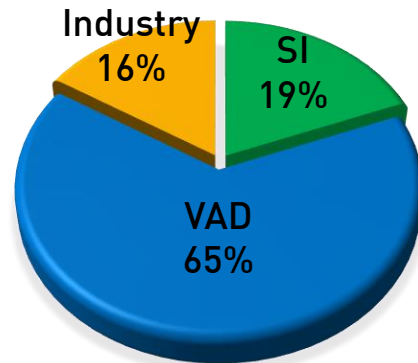


Y2022

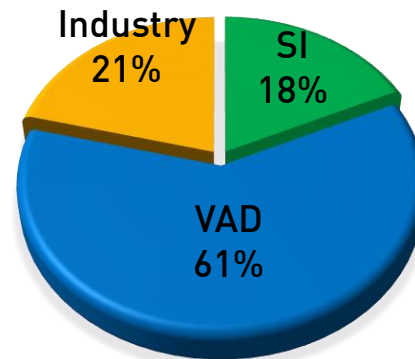


Revenue breakdown by business type

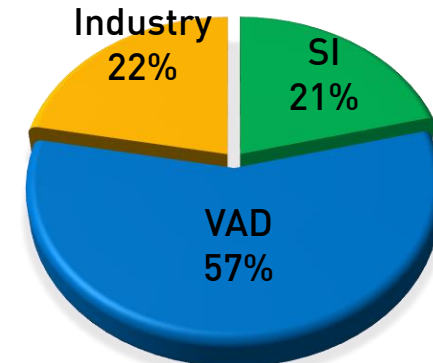
1Q21



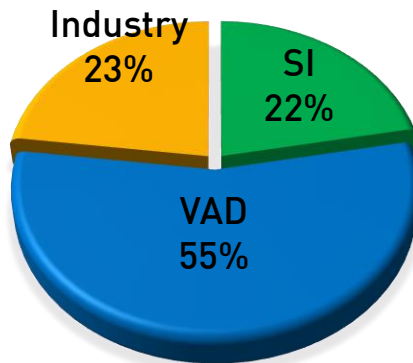
1Q22



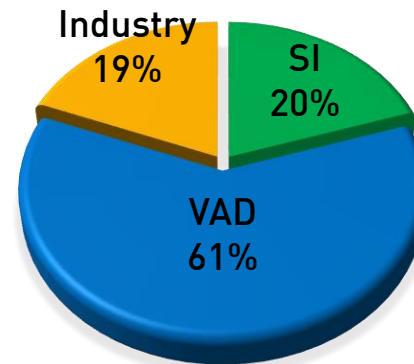
1Q23



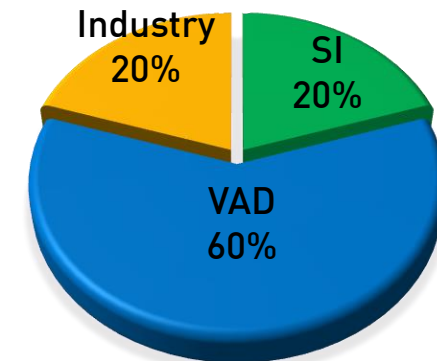
Y2020



Y2021



Y2022



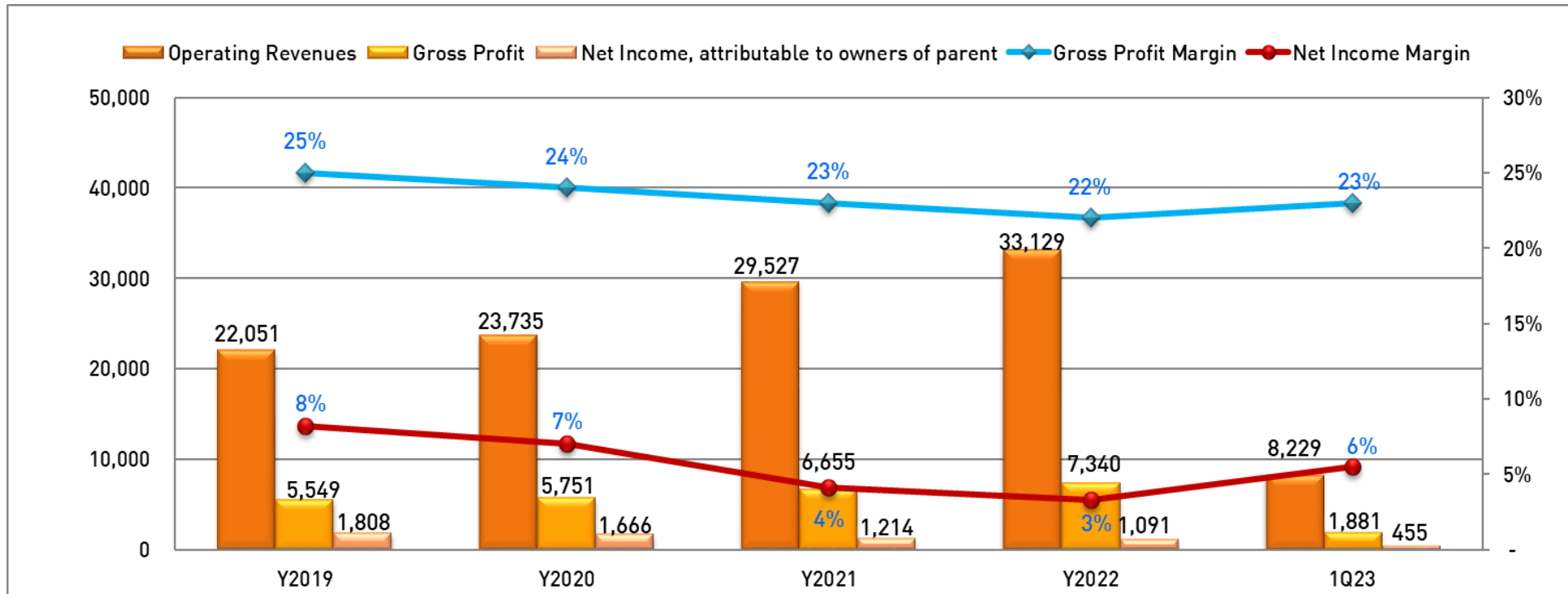
BALANCE SHEETS

UNIT : NT\$ million ,%

ITEM	2023/3/31	%	2022/12/31	%	2022/3/31	%
Cash and cash equivalents	4,169	15%	4,331	14%	3,663	14%
Current financial assets at fair value through profit or loss	3,880	14%	3,558	12%	4,103	16%
Trade and other current receivables	4,766	17%	6,346	22%	5,016	19%
Inventories	4,351	15%	4,794	16%	3,794	14%
Other current assets	2,643	9%	2,724	9%	2,536	9%
Total current assets	19,809	70%	21,753	73%	19,112	72%
Financial assets at fair value through profit or loss - non-current	2,045	8%	2,041	7%	1,843	7%
Financial assets at fair value through other comprehensive income - non-current	342	1%	343	1%	279	1%
Financial assets measured at amortized cost- non-current	500	2%	500	2%	500	2%
Investments accounted for using equity method	1,968	7%	1,964	7%	1,786	7%
Property, plant and equipment	2,203	8%	2,212	7%	2,113	8%
Right-of-use assets	475	2%	326	1%	309	1%
Intangible assets	320	1%	329	1%	131	1%
Total other non-current assets	448	1%	432	1%	465	1%
Total non-current assets	8,301	30%	8,147	27%	7,426	28%
Total assets	28,110	100%	29,900	100%	26,538	100%
Short-term loans	1,340	5%	1,860	6%	1,670	6%
Notes and accounts payable	4,603	16%	5,194	17%	4,255	16%
Other current liabilities	3,544	13%	4,802	17%	2,940	11%
Total current liabilities	9,487	34%	11,856	40%	8,865	33%
Bonds payable	3,000	11%	3,000	10%	3,000	11%
Premium (discount) on bonds payable	(4)	-	(5)	-	(5)	-
Long-term loans	102	-	105	-	86	-
Other non-current liabilities	434	1%	336	1%	388	1%
Total non-current liabilities	3,532	12%	3,436	11%	3,469	13%
Total liabilities	13,019	46%	15,292	51%	12,334	46%
Total share capital	2,723	10%	2,723	9%	2,694	10%
Capital surplus	6,873	24%	6,874	23%	6,603	25%
Retained earnings	6,335	23%	5,878	20%	6,167	23%
Other equity	(482)	-2%	(479)	-2%	(584)	-2%
Treasury shares	(928)	-3%	(928)	-3%	(928)	-3%
Total equity attributable to owners of Corporation	14,521	52%	14,068	47%	13,952	53%
Non-controlling interests	570	2%	540	2%	252	1%
Total liabilities and equity	28,110	100%	29,900	100%	26,538	100%
Book Value Per Share	58.56		56.73		56.26	

Historical INCOME STATEMENT

UNIT : NT\$ million ,%



	Y2019	Y2020	Y2021	Y2022	1Q23
Operating Revenues	22,051	23,735	29,527	33,129	8,229
Gross Profit	5,549	5,751	6,655	7,340	1,881
Gross Profit Margin	25%	24%	23%	22%	23%
Operating Expenses	4,942	4,826	5,522	6,083	1,484
Operating Income	607	925	1,133	1,257	397
Operating Income Margin	3%	4%	4%	4%	5%
Non-Operating Items	1,596	926	318	136	189
Net Income, attributable to owners of parent	1,808	1,666	1,214	1,091	455
Net Income Margin	8%	7%	4%	3%	6%
EPS	7.31	6.72	4.90	4.40	1.84

INCOME STATEMENT

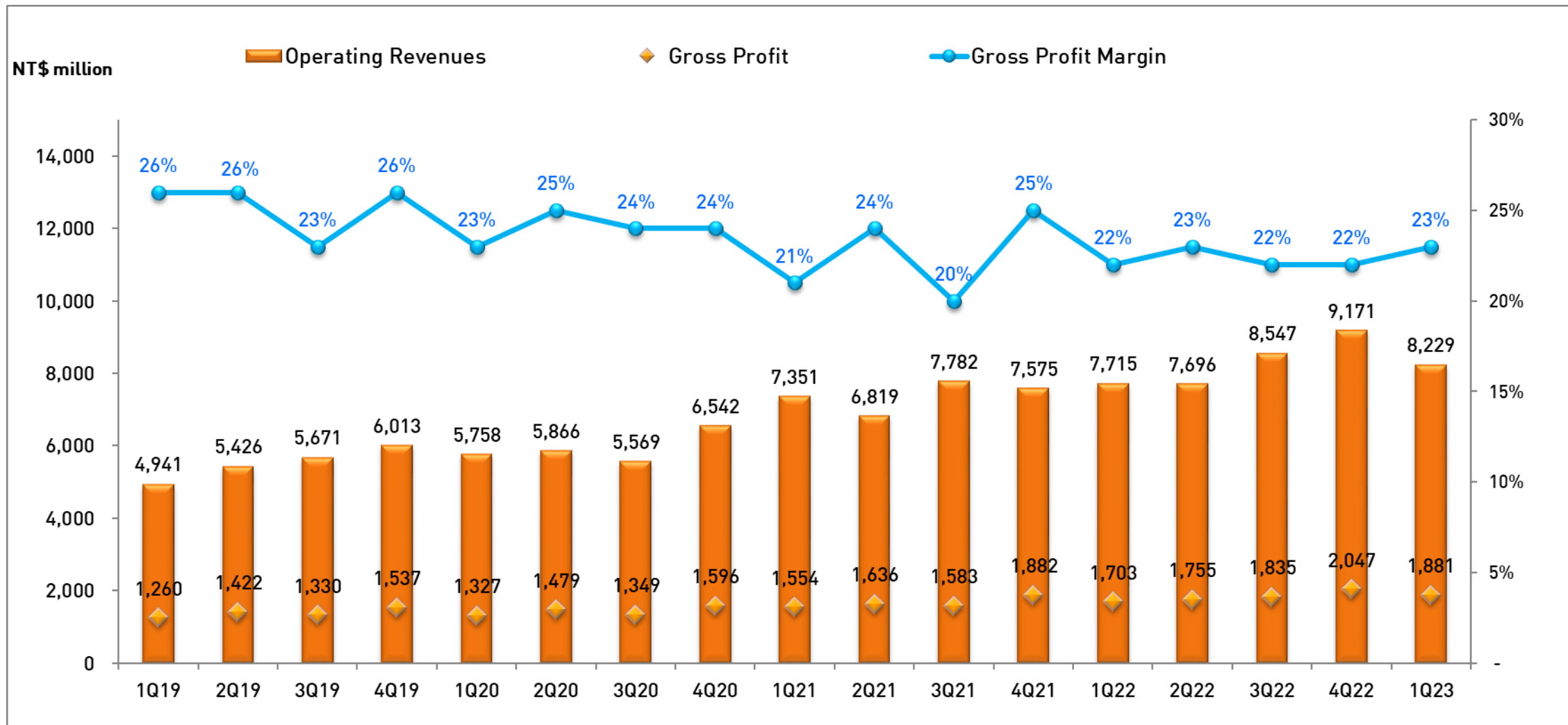
UNIT : NT\$ million ,%

ITEM	1Q23	4Q22	DIFF	1Q22	DIFF
Operating Revenues	8,229	9,171	(942)	7,715	514
Operating Costs	6,348	7,124	(776)	6,011	337
Gross Profit	1,881	2,047	(166)	1,704	177
Gross Profit Margin	23%	22%	1%	22%	1%
Operating Expenses	1,484	1,811	(327)	1,340	144
Operating Income	397	236	161	364	33
Operating Income Margin	5%	3%	2%	5%	-
Non-Operating Items (Notes 1)	189	135	54	21	168
Income Before Income Tax	586	371	215	385	201
Income Tax Expense	100	52	48	68	32
Net Income	486	319	167	317	169
Net Income, attributable to non-controlling interests	31	12	19	2	29
Net Income, attributable to owners of parent	455	307	148	315	140
EPS	1.84	1.24	0.60	1.27	0.57

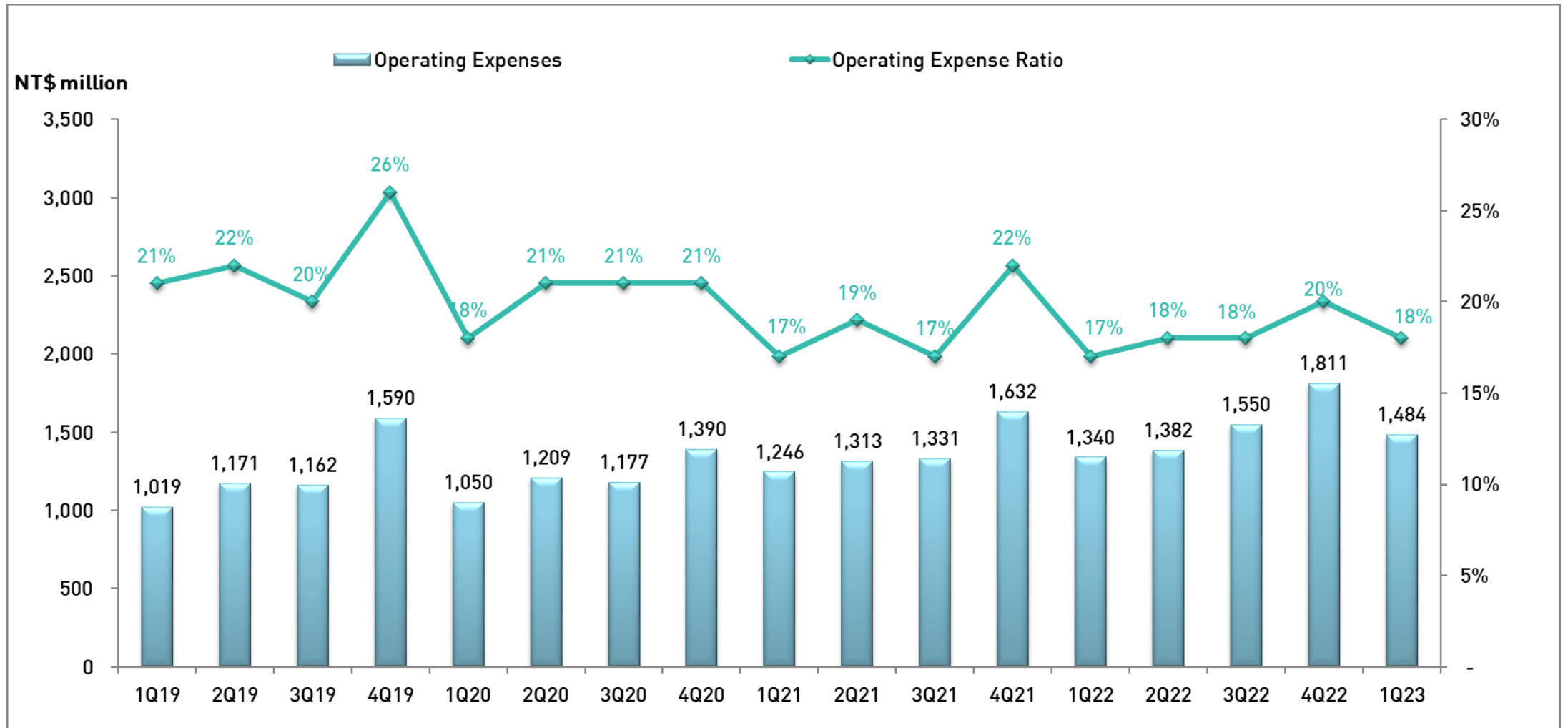
Notes1 : Non-Operating Items

	1Q23	4Q22	DIFF	1Q22	DIFF
Interest income and expense	(6)	(3)	(3)	(11)	5
Share of profit of associates	7	52	(45)	(1)	8
Gains on disposals of investments	0	7	(7)	0	0
Gains on financial assets at fair value through profit or loss	186	143	43	11	175
Dividend income	2	1	1	0	2
Foreign exchange gain(loss) , net	(0)	11	(11)	2	(2)
Gain (loss) on disposal of property, plant and equipment, net	(1)	(0)	(1)	(0)	(1)
Impairment loss on l assets	0	(75)	75	0	0
Other non-operating income and expenses	1	(1)	2	20	(19)
Total non-operating income and expenses	189	135	54	21	168

Consolidated Operating Revenues & Gross Profit Margin



Operating Expenses By Quarter



Corporate Sustainability



Established the energy management system and obtained the ISO certifications for implementing the environmental sustainability.



- ✓ ISO 14001 - Environmental Management Systems
- ✓ ISO 14064-1 - Greenhouse Gases Part 1: Specification with Guidance
- ✓ ISO 50001 - Energy Management Systems
- ✓ ISO 45001 - Occupational Health and Safety Management Systems



Won the “2022 Happy Enterprise Award” by 1111 Job Bank.

Reward the “2022 Work-Life Balance Award – Family-Friendly Award” by Ministry of Labor.

Awarded “the Best companies to work for in Asia” by HR Asia.



Obtained the “2022 Corporate Hire Athletic Instructor Program Award” by Sports Administration, Ministry of Education.

Recognized as “isports Enterprise” by Sports Administration, MOE



Awarded “Sustainability Reporting Bronze Prize” and “The CSR Leadership Prize” in Taiwan Corporate Sustainability Award, also received the Silver Prize in Taiwan Sustainability Action Award

Reward the “2022 Excellence in Corporate Social Responsibility Award” by the CommonWealth Magazine.



AI+ Generator Program is listed as an International Startup Incubator by Small and Medium Enterprise Administration, MOEA

AI for Social Good Award awarded the Tech for Social Good Prize in the 5th PwC CSR Impact Award in 2021



Young Turing Program:

Reward the “Asia Responsible Enterprise Awards – Investment in People” by the Enterprise Asia in 2022.

Reward the “2022 Taiwan Sustainability Action Awards SDG 4 – Silver Award” by the Taiwan Institute of Sustainable Energy.



Making Good Changes for Our World

2014
Started SYSTEX Elite Internship which aims to nurture university/graduate students by offering summer internships program

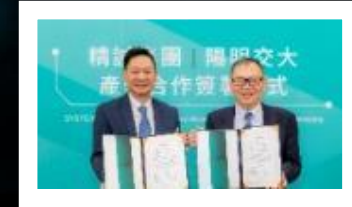
2015
Kicked off "Data for Social Good" project, using data to solve social issues

2017
AI+ Generator Program, supporting startups to speed up market fit and go global

2019
Action Intelligence for Social Goods Award, encouraging organizations to utilize technology to create impact



2021
Respond to PaGamO program and adopt two remote schools in Xinwu Township, Taoyuan County,



Cooperated with NYCU to contribute and foster future BioTIC research talent

2014-2016

2017-2020

2021-2022

2016
Founded Young Turing Program to encourage high school students to devote themselves to programming and try to fix social problems



2020
Donated NTD 3 million to help NTNU / national athletes enhance their performance to the next level through AI and data analysis



Gemini Data launched "Gemini Explore" to assist global Developed epidemic investigation system to help track and analyze the correlation of the confirmed cases

2022
Combining the staff movement and tree planting activities, SYSTEX promised to plant a tree while each employee fun 5 kilometers, to help Taiwan create the coastal forest.



Young Talents are the Key to Future



Cultivating Software Talents for Taiwan



ASP

YTP



CSR

SEI



NTNU
Sponsor-
-ship



CSC



Thank You

SYSTEMX 精誠集團 DATA SOFTWARE ORCHESTRATION

An abstract digital graphic on the right side of the slide. It features several glowing, overlapping loops of light in shades of blue and green. The loops are composed of many small dots connected by thin lines, creating a sense of motion and energy. In the background, there is a faint, larger-scale network structure of dots and lines, suggesting a data or software ecosystem.